California Depends on World Markets
• Exports from California helped contribute to the $2.21 trillion of U.S. goods and services exports in 2016.

Exports Support Jobs
• Nationally, U.S. jobs supported by exports reached an estimated 11.5 million in 2015, up 1.9 million from 2009.

Exports Sustain Thousands of California Businesses
• A total of 75,722 companies exported from California locations in 2014.

$163.6 billion
California goods exports in 2016

California's Top 5 Export Markets (Millions of U.S. Dollars)
- Mexico: 25,263
- Canada: 16,181
- China: 14,365
- Japan: 11,765
- Hong Kong: 9,661

California’s Top 5 Export Categories (Millions of U.S. Dollars)
- Computer & Electronic Products: 42,385
- Transportation Equipment: 18,652
- Miscellaneous Manufactures: 14,486
- Machinery: 14,381
- Chemicals: 13,365

706,969
U.S. jobs supported by goods exports from California in 2015
92% of these jobs were supported by manufactured goods exports

72,591
Number of small and medium-sized (SME) goods exporters in California in 2014

SMEs account for 96% of California goods exporters...and 43% of known California goods export value

Updated February 2017
California Exports, Jobs, & Foreign Investment

Free Trade Agreements
- The U.S. currently has 14 free trade agreements in force with 20 countries.
- California’s exports to U.S. FTA partners totaled $64.0 billion in 2016.

California’s Metropolitan Exports
- Los Angeles-Long Beach-Anaheim is the 4th largest metro area reporting exports nationwide.

Foreign Investment & Jobs in California
- In 2014, foreign-owned companies employed 665,000 California workers.

Since 2006, exports from California to FTA markets have grown by 23%

In 2016, exports to FTA markets accounted for 39% of California exports

<table>
<thead>
<tr>
<th>Metro Area</th>
<th>2015 Goods Export Value</th>
<th>Share of State Exports</th>
</tr>
</thead>
<tbody>
<tr>
<td>Los Angeles-Long Beach-Anaheim</td>
<td>$61.8 billion</td>
<td>36.8%</td>
</tr>
<tr>
<td>San Francisco-Oakland-Hayward</td>
<td>$25.1 billion</td>
<td>14.9%</td>
</tr>
<tr>
<td>San Jose-Sunnyvale-Santa Clara</td>
<td>$19.8 billion</td>
<td>11.8%</td>
</tr>
<tr>
<td>San Diego-Carlsbad</td>
<td>$17.4 billion</td>
<td>10.4%</td>
</tr>
<tr>
<td>Riverside-San Bernardino-Ontario</td>
<td>$9.0 billion</td>
<td>5.3%</td>
</tr>
<tr>
<td>Sacramento-Roseville-Arden-Arcade</td>
<td>$8.1 billion</td>
<td>4.8%</td>
</tr>
<tr>
<td>El Centro</td>
<td>$4.2 billion</td>
<td>2.5%</td>
</tr>
<tr>
<td>Oxnard-Thousand Oaks-Ventura</td>
<td>$3.0 billion</td>
<td>1.8%</td>
</tr>
<tr>
<td>Bakersfield</td>
<td>$2.7 billion</td>
<td>1.6%</td>
</tr>
</tbody>
</table>

Share of California private-industry employment at foreign-owned firms

4.9%


For more resources please see www.trade.gov/mas/ian. Sources include resources from the U.S. Department of Commerce’s International Trade Administration, Bureau of the Census, and Bureau of Economic Analysis.